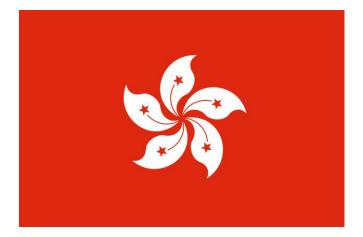
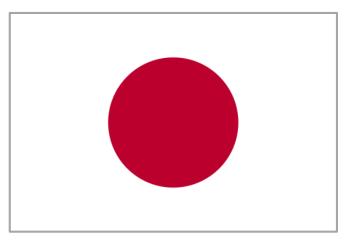


# Thank you for inviting us Paramount Bed!







# Change of Life Introduction of Japanese Elderly Case with PARAMOUNT BED

Paramount Bed Co., LTD. Keita Yumitani

PARAMOUNT BED



# PARAMOUNT BED CO., LTD.

Manufacturing Industry of Medical and Nursing Care and Home Care Bed

# Founded in 1947 **70** years history

# Sales in 2017 77 billion yen

(Consolidated balance of Paramount Bed Holdings)







#### Japanese Market of Medical and Nursing Bed

# PB's world total sales Quantity of Bed



#### PB's world total Annual Production Q'ty





## Hospital **8,500 1.6** м вер



# Nursing Home 11,000

**860** k bed

特別養護老人ホーム、介護老人保健施設のみ



Rental User in Public Insurance **790**K BED

#### 6 Factory and 10 Sales office











## We have clients in more than **100** countries

墨西哥











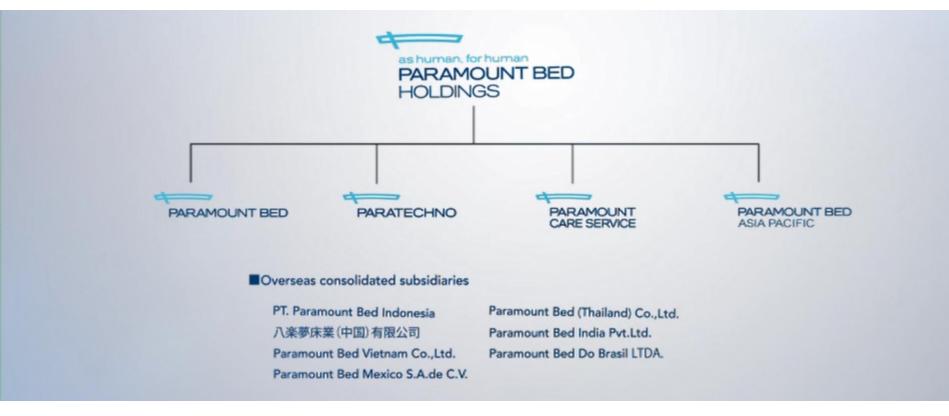








#### **Group company of PB holdings**



# as human, for human

# Change of Life Introduction of Japanese Elderly Case with PARAMOUNT BED

Paramount Bed Co., LTD. Keita Yumitani

PARAMOUNT BED

#### **Case 1 Mr.I loved Bowling**

68 years old Care-need level 2 Parkinson's disease

- ✓ Living alone
- ✓ Symptom is stiffness of body.
- $\checkmark$  And Changing condition range is large during a day
- ✓ Uses a home-visit nursing care service
  - when getting out of bed nearly every day.







#### Case 1 Mr.I loved Bowling Problem before installation of Rakusho Z

#### Problem in his life

八乐梦 PARAMOUNT BED

✓ He can hardly go bowling. Previously he went everyday...

✓ When the medicine's effect has expired, he cannot move freely. Then have a risk of falling.

✓ His Care-manager said "He feel that doing anything himself strongly. And I worried about falling when stand or totally immovable when slippage foot side in bed by back rising function of bed."
 →Actually he called help to care stuff or security stuff need to pay 10 times per month..



#### **Case 1 Mr.I loved Bowling**

#### **Changing after installation of Rakusho Z**

# Body slippage was reduced, and his posture when exiting the bed has changed.

To improve these problems, welfare equipment leasing agent Mr. A suggested the RAKUSHO Z, which can raise the back in a stable posture with little body slippage. At first Mr. I hesitated, but after discussion with the care manager Ms. O and the caregiver, he decided to use it.

Since he started using RAKUSHO Z, Mr. I has really felt the improvement. "With this bed, I can raise the back to a position where I can easily sit up in bed. Before, it was very difficult because I used to slip down in the bed."

The equipment leasing agent Mr. A also felt the changes. "Since he started using RAKUSHO Z, his posture as he gets out of bed is more stable than before.



#### **Case 1 Mr.I loved Bowling**



#### **Changing after installation of Rakusho Z**

# He can exit the bed more safely and has reduced the number of calls to the security company.

Mr. I is determined to be active, and is always making improvements that allow him to get about more easily. He can make fine adjustments to the bed height on his own, and is able to stand up more safely than before. There has also been a large decrease in the number of times he falls when getting out of bed. "Since I started using RAKUSHO Z, getting out of bed is much safer. The number of times I call the security company has dropped to **4 or 5 times per month.** Each call costs money, so this has been good economically as well." He has also been able to continue his favorite hobby. "**Once a week I go bowling with friends. It is my reason for living.**" Mr. I smiles and his face lights up with energy as he speaks.





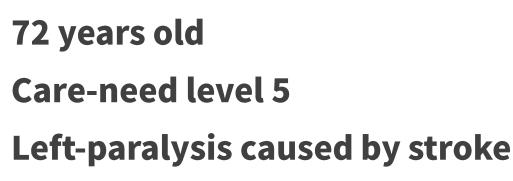


#### 其他,背部上升的时候为了不让身体有偏移





#### Case 2 Mr. H loved Udon noodle





- Flex restriction of the left hip joint caused by fracture
- ✓ Normally he is cared by his wife
- ✓ He had received nursing care, rehabilitation and taking bath service.

#### Case 2 Mr. H loved Udon noodle Problem before installation of Rakusho Z

Problem in his life

八乐梦 PARAMOUNT BED

✓ He cannot raise his body fully because of pain when raise up to 45°

- He has difficulty transferring to wheel chair, so that normally stays in bed
- He cannot eat meal by himself
- Motivation of eating and activity is reduced
- → His wife and care staff worried about the conditions of him



#### Case 2 Mr. H loved Udon noodle

#### Changing after installation of Rakusho Z

Opportunity came. He moved to elderly housing with nursing care. So rehabilitation stuff introduced him to install the Rakusho Z.

The staff said "Rakusho Z can make the posture like as foot down while back raising. He can rise up his body more without pain in upper leg, so he can bring the table closer while having meal, as we expected."

Mr. H also said "It's easier to eat than before"

### Case 2 Mr. H loved Udon noodle Changing after installation of Rakusho Z

With increased appetite, He requested. "Want to eat Udon noodle which really loved"

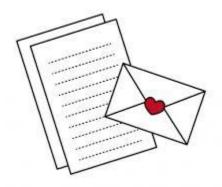
Rihab staff was held Udon noodle party. Mr. H was really glad and his appetite exploded. His wife said with smile "He ate Udon, Tenpura and also cake. Everyone was surprised to see his appetite! "

One more motivation was brought by improving his posture.

It was to write letters to his family and around him. He expressed many thanks by the letter. Most of the letter is to his wife.

" Letters from my husband is my treasure. Although our life is not easy now, my family and care staff have supported us. So it really is fruitful and best times of us. "



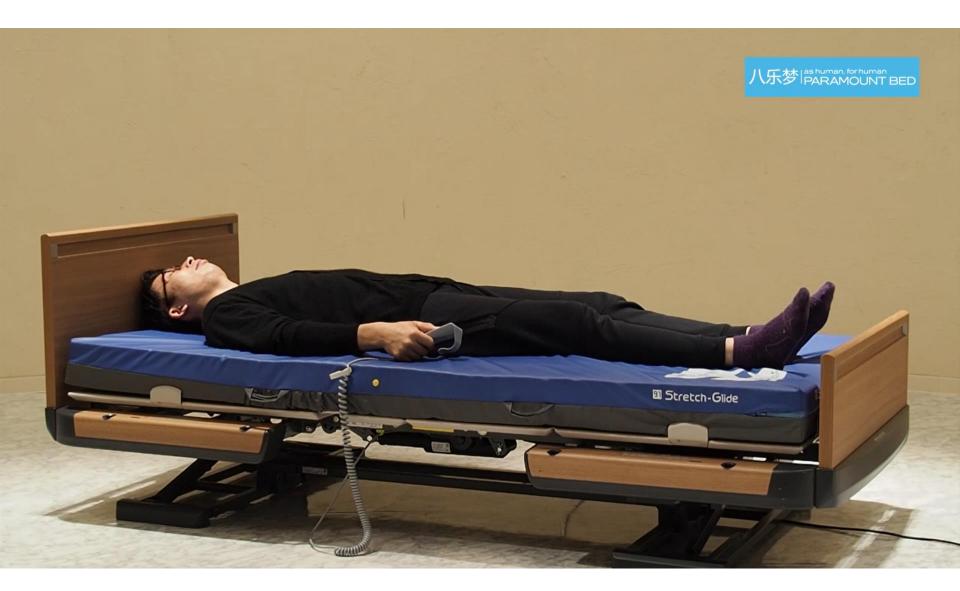




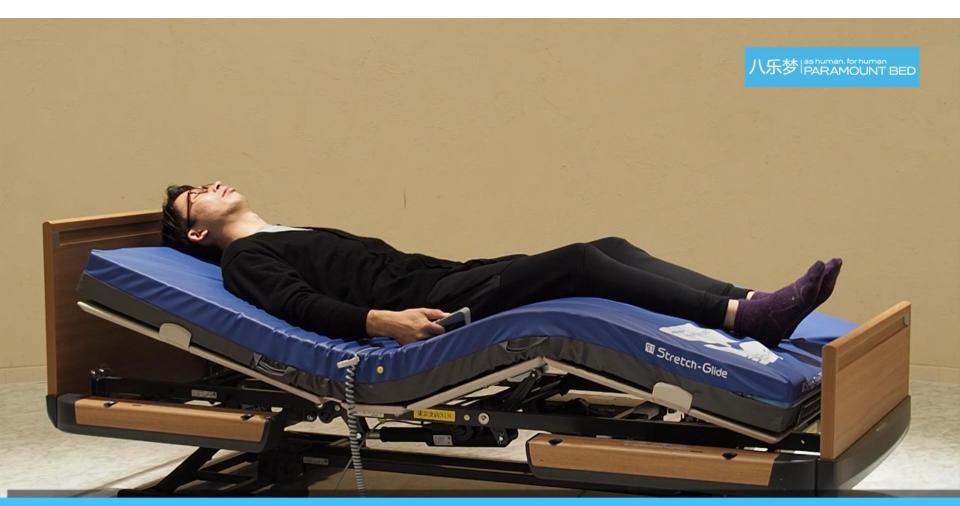




#### 轻松起身的姿势,可以更好的拓展自己的兴趣爱好







as human, for human
PARAMOUNT BED



as human, for human
PARAMOUNT BED





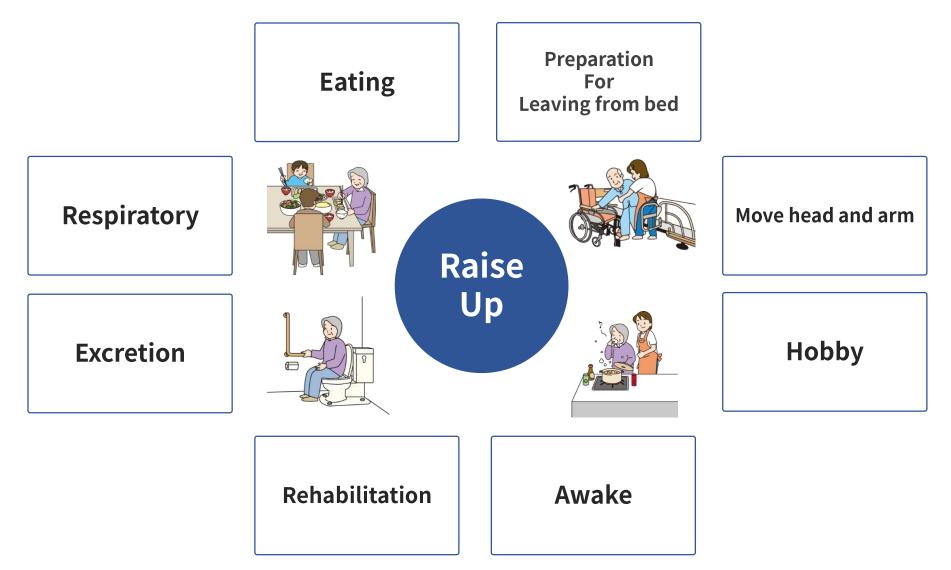




食事がしやすい <sup>足先が</sup>ー222<sup>°</sup> \* <sup>ラクリアモーションで第75<sup>°</sup>第8<sup>°</sup>の場合</sup>



#### What are you doing after raise up







八乐梦 | PARAMOUNT BED

#### Our Bed supports and encourages to leave bed. Because User's fruitful life is outside the bed room.





#### We all are motivated by the elderly smiles from!







## We create a comfortable health-care environment through cutting-edge technology with a human touch







#### Innovating sleep sensor to support caregivers!

PARAMOUNT BED







# scan to discover! FARAMOUNT BED

